



# DISPENSARY STORAGE

WHAT YOU NEED TO KNOW

## TIME TO MAKE A STATEMENT

Dispensaries play a critical role in the Cannabis Industry. They are the final mile on a long road of the cultivation journey. This is where the brand is put on full display for the eager consumer to see and experience. Today's dispensaries are a thing of beauty, with many having unique visual experiences and high-end display cases with an overall feel of ease and comfort for the shopping experience.

To properly serve their clientele, locations must have a stockroom to store adequate inventory for consumer purchases. Although stockrooms are typically out of customer sight, having a clean, well-organized, well-functioning, and regulatory-compliant storage area is **essential to the day-to-day operations** of the retail dispensaries.



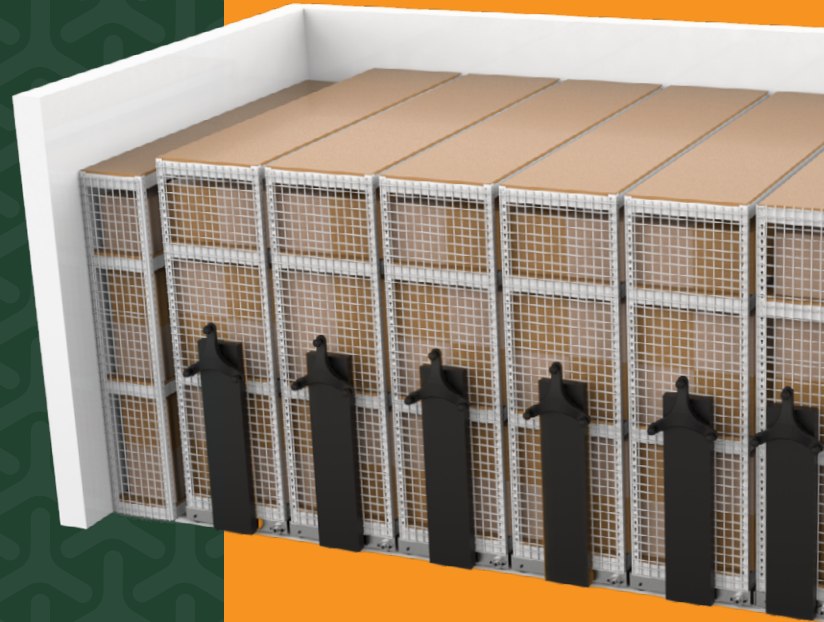


## ROOTED **IN RETAIL**

Pipp Mobile Storage Systems, the parent company of Pipp Horticulture, has deep roots specializing in providing a variety of storage solutions and applications. For the past forty years, we have serviced the needs of major national retail brands throughout the world. Providing **cost-effective, high capacity, high density storage applications** for a variety of consumer products.

Pipp's space saving storage solutions can provide one of several major advantages for your dispensary. With our high-density storage solutions, we can increase the overall SKU count that you need to inventory to fulfill customer demand. In many cases we can achieve upwards of a **30-50% increase** in storage capacity. If increasing the SKU count is not a concern for you, we can also increase the storage capacity in a smaller footprint. With a smaller allocation to finished products this could allow for more front-of-house retail space for the shopping experience. Lastly, it may also allow you to consider locations with a smaller overall footprint.

# CREATE UP TO **50%** MORE SPACE





## PROPER **DISPENSARY STORAGE**

Proper dispensary storage is not just a matter of convenience; it is a matter of **compliance and quality assurance**. Understanding the importance of storing cannabis products correctly is crucial for maintaining their potency, shelf life, and integrity.

Complying with regulatory standards is non-negotiable in the cannabis industry. Health and safety regulations vary, but they generally cover **temperature control, security, and labeling requirements**. Failure to adhere to these standards can lead to serious consequences, including fines, suspension, or even revocation of licenses.

Proper storage is essential for **preserving the quality** of cannabis products. Factors such as light exposure, humidity, and temperature can significantly impact the potency and overall effectiveness of cannabis. By storing products in ideal conditions, dispensaries can ensure that their customers receive products with optimal quality and potency.



## POTENTIAL RISKS OF IMPROPER STORAGE

Improper storage of finished cannabis products can have several negative consequences that dispensaries should be aware of. There are three major areas of concern that should be taken into consideration, these include **light exposure, humidity levels and room temperature.**

# LIGHT. HUMIDITY. TEMPERATURE.

Exposure to light can degrade the potency of cannabis. Ultraviolet (UV) rays from both natural sunlight and artificial light sources, such as fluorescent bulbs, can break down the cannabinoids and other compounds in the plant, resulting in **loss of potency and effectiveness.**

Improper humidity levels can also affect the quality of cannabis. Moisture can promote the **growth of mold, mildew, and bacteria**, which can compromise the potency of the product and pose health risks to consumers. If stored in an environment that is too dry, it can become brittle and lose its flavor and aroma.

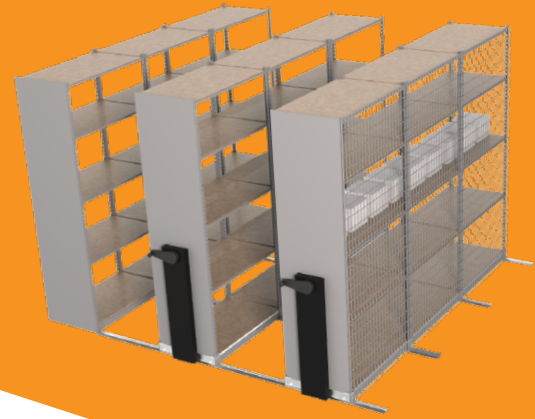
Lastly, fluctuations in temperature can have a significant impact on the integrity of cannabis products. Extreme heat can cause cannabinoids to degrade, while extreme cold can lead to crystallization, which affects the **texture and overall quality** of the product.

# CHOOSING THE **RIGHT STORAGE SOLUTION** FOR YOUR DISPENSARY

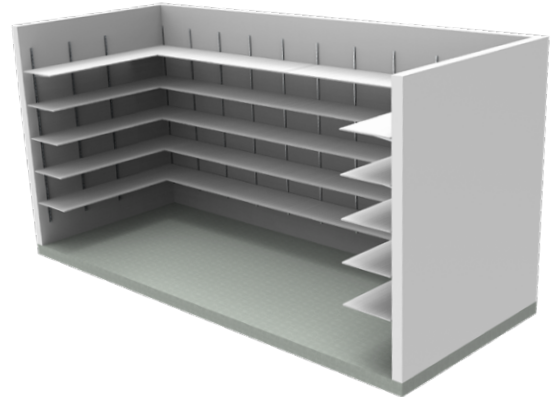
Pipp has a variety of storage solutions to meet the space allocation of your dispensary location. We can offer traditional static/non-moving shelving, as well as our **mobile storage solutions**. We have systems to meet most of the space allocations and storage challenges that may arise.

While mobile storage shelving will provide the best use of the space and provide the increased storage capacity you may be looking to achieve, sometimes the space allocated for storage is not suitable. In those instances, we can provide standard non-moveable fixtures in both a four-post shelving configuration or wall mounted standards and brackets. All our options have the capability to **maximize the shelf clearances** to match your storage bins/box needs in both height and depth.

No matter which system you choose they will all allow you to follow any regulatory guidelines that may be required for your jurisdiction.



## MOBILE OR STATIC?







## ORGANIZING YOUR **INVENTORY**

Organizing and labeling your inventory is an essential aspect of dispensary storage. By implementing effective organization techniques, you can **streamline your inventory management** process, improve efficiency, and ensure that your products are easily accessible.

One effective way to organize your inventory is by **categorizing your products**. Consider grouping your cannabis products based on their type or category, such as flower, edibles, concentrates, etc. This will make it easier for your staff to locate specific items and restock inventory.

**Labeling your products** is crucial for maintaining accuracy and preventing any mix-ups. Ensure that each product is clearly labeled with its name, potency, and any relevant information, such as THC and CBD levels. You can also consider utilizing barcode systems or inventory management software to further enhance your labeling process.

Furthermore, implementing a **first-in, first-out (FIFO) system** can help prevent product expiration and ensure that older inventory is utilized before newer stock. This can be achieved by organizing your storage area in a way that allows for easy access to older products.

Utilizing **Pipp's storage solutions** can help you achieve and implement effective organization and labeling techniques, which will not only optimize your storage space but also provide a seamless shopping experience for your customers.

## SECURITY MEASURES

Implementing strict security measures is crucial for protecting your dispensary inventory. As a cannabis dispensary, you must prioritize the safety and security of your products to prevent theft and ensure compliance with regulations. Investing in a reliable **security system** is an essential step. This includes installing surveillance cameras in strategic locations, such as entrances, exits, storage areas, and point of sale terminals. Make sure the cameras have high-resolution capabilities and are monitored 24/7 to deter potential thieves.

Additionally, consider implementing proper **access control measures**. This can involve using electronic keycards or biometric systems to restrict access to authorized personnel only. Secure storage cabinets or safes can also be used to protect high-value products, ensuring that only authorized staff members have access.





# SECURITY MEASURES

(CONTINUED)

It's also important to **train your staff on security protocols and procedures**. Educate them on recognizing and reporting any suspicious activity, as well as implementing employee ID badges or uniforms to easily identify staff members.

Most dispensary storage rooms or vaults are secure at the room entry, however if needed Pipp's mobile storage solutions can include additional security measures such as enclosed panels and locking mechanisms to secure the entire area of mobile storage when in its condensed state. In addition, to these measures we also have individual storage units that come in **lockable and enclosed cabinets** for those items needing some extra security within the storage room.

By implementing these security measures, you can **create a safe environment** for your inventory and give your customers peace of mind when shopping at your dispensary.





## MAINTENANCE & CLEANING ROUTINES

Maintaining a clean and organized storage space is essential for the efficient operation of your cannabis dispensary. Regular maintenance and cleaning routines not only contribute to the overall cleanliness and appearance of your dispensary, but they also help ensure the **quality and safety** of your products.

Implement a system for **organizing and labeling your products** to maximize storage space and make it easier for staff members to locate specific items. Use clear storage containers or bins and consider implementing a color-coding system to further enhance organization. This can be sourced on your own or Pipp can provide a turn-key storage solution and can source products to match your needs. Pipp have a vast supply chain from our forty years of business and are more than happy to provide you with our one-stop-shop experience.

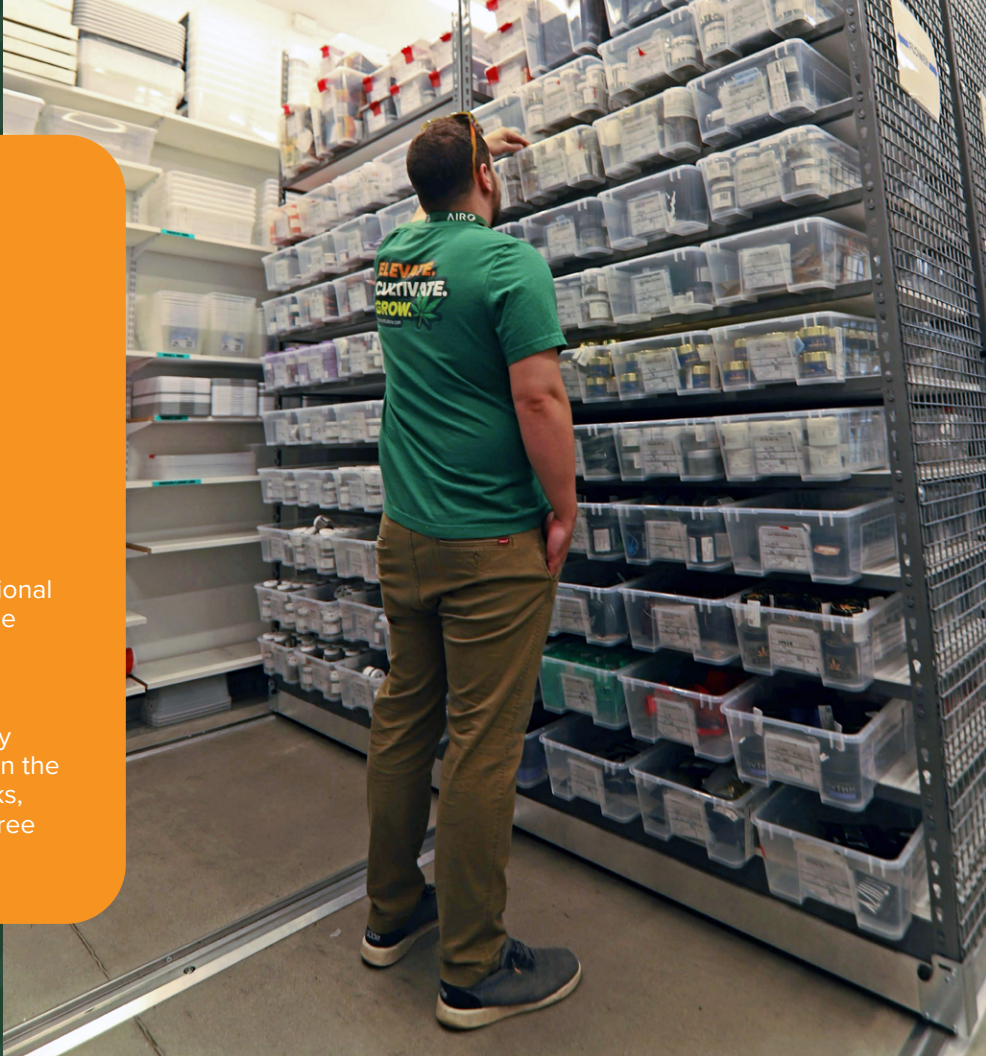


# MAINTENANCE & CLEANING ROUTINES

(CONTINUED)

Remember to train your staff on the importance of regular maintenance and cleaning tasks. Assign specific responsibilities and hold regular **training sessions** to ensure everyone is aware of proper cleaning procedures and understands their role in maintaining a clean and organized storage area. By prioritizing regular maintenance and cleaning routines, you can create a welcoming and professional environment for your dispensary while ensuring the quality and safety of your products.

Pipp's high density storage solutions are virtually **maintenance free**. Much like the rest of the facility some routine maintenance is good to help maintain the life of the system. Keeping the floor mounted tracks, the mobile shelving rides along clean and debris free will help eliminate any issues that could arise.



## TRAINING STAFF ON PROPER STORAGE PROCEDURES

As a cannabis dispensary owner/manager, it is crucial to train your staff on the proper storage procedures to ensure the **integrity and quality** of your products. Your employees should be well-versed in handling and storing cannabis products, as well as maintaining a clean and organized storage area.

Start by providing comprehensive training sessions that **educate your staff** on the importance of proper storage techniques. This should include information on **temperature control, humidity levels, and the proper handling** of different products. Emphasize the significance of adhering to specific storage requirements outlined by both manufacturers and regulatory bodies.





# TRAINING STAFF ON **PROPER STORAGE PROCEDURES** (CONTINUED)

Additionally, create **clear guidelines and protocols** for your staff to follow when organizing and labeling products. This ensures consistency and efficiency in locating items, preventing mix-ups or product spoilage.

Utilizing Pipp's high density storage solutions takes little training and should fall within the guidelines established for the rest of the store. It is important to be conscious of others utilizing the system when moving the shelving along the tracks. In addition, it is typically recommended to **move one shelving bay at a time** to ensure the staff is not trying to move too much weight and create undo stress on the system.



# TRACKING INVENTORY

Monitoring and tracking inventory is an essential aspect of dispensary storage management. By implementing a robust system for inventory management, you can **ensure accurate stock levels** and effectively **track product movement**.

There are various inventory management tools and software available that can streamline this process. These tools allow you to easily monitor stock levels, track sales data, and generate reports for better decision-making. By utilizing these solutions, you can avoid overstocking or understocking products, minimize loss due to expired items, and improve overall efficiency.

Regularly conducting **physical inventory counts** is also crucial in verifying stock accuracy. This process involves physically counting and reconciling the actual stock levels with what is recorded in your system. By doing this regularly, you can identify any discrepancies and take appropriate action.

Effective inventory management not only helps you keep track of your products, but it also facilitates better customer service. By having accurate records of stock levels, you can provide accurate information about product availability to your customers, reducing any disappointment or frustration. Implementing an efficient inventory management system is a vital step in ensuring the smooth operation of your dispensary and **delivering a positive experience** to your customers.







# THE SOURCE

## CASE STUDY

### ABOUT **THE SOURCE**

The Source is committed to providing a safe, clean, comfortable, respectful, and compassionate environment, where patients and customers can easily and affordably obtain a host of wellness products and services. They help patients through the healing process with a variety of wellness programs, education and advocacy, positive encouragement, and mutual respect.

The Source came to Pipp wanting to **maximize their dispensary space** and **streamline their operations** by implementing a storage system that allows them to easily store, access, and move products throughout their facility.

# THE GOAL

## CREATING A **PLAN**

Pipp's team of in-house designers worked with The Source to develop a **custom floor-plan** that would optimize the layout of their backroom, while maximizing their storage capacity and product organization. One of the top priorities for The Source was to create a **secure and efficient working environment** that would keep their employees, customers, and products safe.



**MAXIMIZE**  
storage space within a set footprint with mobile shelving



**MOVEMENT**  
of aisles for a better workflow



**INCREASED SAFETY & SECURITY**  
for employees and inventory



STAGING  
AREA

## THE SOLUTION

By implementing Pipp's Dispensary Mobile Storage Systems, The Source was able to increase the square footage of their storage capacity by 61% compared to their previous stationary layout. They were also able to optimize their workflows with the addition of mobile aisles, which allow employees to quickly, easily, and safely access products from the different shelves and levels, while securely locking away the products in the aisles that are not currently being used.







# THE RESULTS



**61% INCREASE**  
in storage capacity square  
footage



**EFFICIENT WORK  
SPACE**  
with movable aisles, easy  
access, and organized bin  
storage



**SECURED  
STORAGE**  
locks away products in  
closed aisles



# KEY TAKEAWAYS

Storage may be one of the last thoughts when planning out your dispensary, but it is a crucial part of the overall business plan and can play a significant role in the **success of the operation**. There are many things to consider while planning out this piece of the business.

Pipp strives to make this piece of the plan as easy as possible. Pipp's reputation in the storage industry is second to none and our long history of successful installations with **hundreds of national retailers** has positioned us well to help you take your storage goals to fruition.

Pipp has a staff of highly knowledgeable team members that can talk you through any concerns you may have and provide different solutions based on your unique challenges. We have an **in-house design team** that will provide fixture layouts of your allocated space, along with renderings of your shelving selection to illustrate the solutions we are presenting.

We will provide a **capacity analysis** showing the increased capacity gains achievable through the use of our high-density storage solutions, along with a no-obligation turnkey quote. Lastly, our retail storage solutions offer a **10-year warranty** on the products to allow for worry-free use of our products.





THE SOURCE +

## Want to Learn More?

Get in touch with our team of **grow experts** to learn how we can help maximize your dispensary space!



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